

Gensler's financial performance reflects the value our people deliver to clients every day.

Thanks to our consistent worldwide growth, we have opened new locations in Mexico City, Philadelphia, and Sydney. Our 4,000 professionals serve our clients from 46 different cities. With their help, we delivered projects in 81 countries and increased our revenues to a record high. Financially strong and debt-free, we contributed \$34.5 million in deferred compensation to our employees through our ESOP, profit-sharing plan, and international pension plans.

Our financial performance makes possible increased strategic investments in our research and professional development programs, along with constant improvements to our design-and-delivery platform and systems. These ongoing initiatives reflect our firm's long-standing commitment to our clients and our teams. We measure our success by their success.



Robin Klehr Avia, FIIDA
Chair of the Board



Andy Cohen, FAIA, IIDA
Vice Chair of the Board

Financial Report

\$802m **100%**

Total revenue for the year—setting a new record high for the firm.

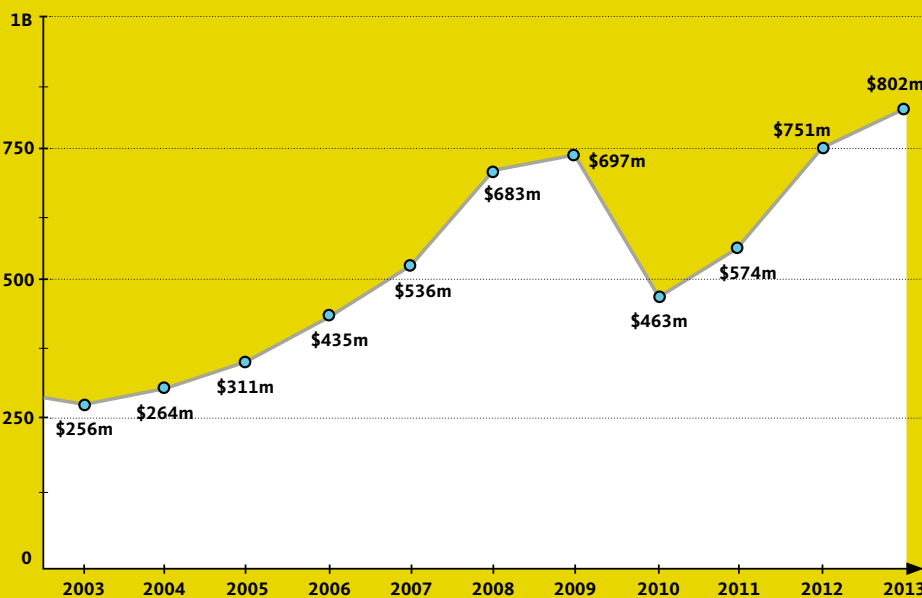
Gensler is fully employee-owned through direct shares and our ESOP.

Top Recognition in 2013

#1

Gensler is a leader among the world's architecture and design firms. Here's how we ranked in our industry in 2013.

10-Year Financial Results (Revenue in million USD)



Architectural Record—Top 300 Architecture Firms
#1 Firm Overall

Building Design—2014 World Architecture 100 Most Admired Firms
#1 US Firm, #4 Global Firm

ENR—Top 150 Global Design Firms
#1 Architecture Firm

ENR—Top 500 Design Firms
#1 Architecture Firm

Interior Design—Top 100 Giants
#1 Architecture Firm
#1 in Corporate Office
#1 in Retail
#1 in Transportation
#1 in Government
#1 in Cultural

VMSD—Top Retail Design Firms of 2013
#1 Firm Overall